

# Selecting The Right Solution For Your Organization

To be successful in virtual care delivery, your first consideration is staffing ability and capability. Do you have the resources they need to stand up and scale a new virtual program? Or do you prefer a turnkey, fully-managed solution provided virtual care delivery experts?

	Carium Select	Carium Care Coordination
Patient Recruiting	We consult on the patient recruiting campaign, provide custom materials, and lead the email campaign. Your practice spareheads in-person recruiting based on our best practices.	We lead the patient recruiting campaign and offer additional digital support. Some in-person recruiting is still recommended for best results.
Devices	Your organization handles purchasing devices on <a href="https://www.carium.com">Carium.com</a> or through your distributor. These can be shipped to your practice, or directly to patients.	We handle the end-to-end process of purchasing devices and shipping them directly to patients.
Staff Resources	We train your staff on the technology and share best practices. Your organization sets processes, manage staff, and scales up operations as you recruit more patients.	We manage the entire process, so you don't have to hire or train new staff, and we easily scale up as you recruit more patients.
Onboarding	Many patients can easily onboard themselves, but some may need more support to download the app and get their devices connected.	We virtually lead onboarding patients onto Carium and getting their devices connected.

## Solution Comparison, Continued

	Carium Select	Carium Care Coordination
Support	We have Support FAQs on our website and a Help Center to help your team troubleshoot. For more complex issues that can't be resolved by your staff, our support team is available to your care team and patients.	We handle all support virtually from onboarding throughout the full patient experience on Carium.
Patient Engagement & Monitoring	Your care team monitors patient vitals and engages with patients via messaging, and video visits. The more engaged patients are, the more impact the program will have on their health outcomes.	Our highly skilled and trained team monitors patient vitals, checks in with patients on a weekly basis, and alerts provider of emergent situations as needed.
Reporting	Your care team can download reports, and they can be automated through integrations to your EMR.	We write up the key notes and conveniently upload to your EMR on a monthly basis.
Billing & Reimbursement	Your practice is responsible for reimbursement and billing for RPM codes. The platform has time tracking capabilities and downloadable reports to assist this process.	We have deep expertise in billing and reimbursement for RPM and CCM, and will handle billing and reimbursement.