

# Healthcare is now **data-driven**

## Have the feeling you're not being paid properly by insurers?

Chances are you're right. The American Medical Association estimates medical practices across the country **lose 20% of the revenue** owed to them from insurance companies. The US Department of Health & Human Services confirmed that private Medicare payers **aren't paying doctors for 18% of claims** that should have been paid out. With increasing rules, regulations and requirements, insurance companies are betting on the fact that you can't even see where they haven't paid you, and that you can't possibly find it all fast enough to beat their timely filing rules.

**The game is rigged, and until now the house has always won.**



## Can you tell when you aren't getting paid?

The first step in fighting back is finding out when you aren't getting paid properly. This is unique to your practice, your specialty, and the insurers you work with. You need to be able to pull data from different IT systems, assemble it, run monthly or quarterly reports, and track long lists of denial codes and procedures and cross-reference them against your payers. **It's incredibly complex.**

**Insurance companies know this and are constantly changing their behavior to remain undetected.**

# There's a **better** way

Use RevOps Health to stay one step ahead. Our advanced technology automatically assembles and surveys reimbursements so you can deploy your people to take action where it matters most. Focus on claims that weren't paid because of errors. Track when insurance companies deny payment because of changing documentation requirements. Hold secondary insurers accountable when they don't pay the balance for services provided. Quickly appeal decisions when insurers pay you less than what was contracted or allowed.

## We're like an X-ray for your Revenue Cycle (without all the radiation).

RevOps is a low-touch, low-cost solution that's completely agnostic to the IT solutions you use now. We work with all your existing vendors – EHRs, practice management systems and clearinghouses – to assemble your practice data into a single, high-resolution data set. Our applications are easy to use, and easy to understand. Pricing is simple and transparent: one low monthly fee and no hidden costs. All we need are two 30-minute phone calls to get started.

**Let us handle the data, so you can focus on running your practice.**

## Your claims data is powerful. Start using it to your advantage.

Beyond getting paid properly, reimbursement data can help a practice make sound business decisions. Instead of guessing how much your practice is paid in a specific area (say, for a certain diagnosis, set of care, at a particular facility, or with a specific insurer) calculate it in seconds, using the most recent data and for all possible situations. Unlock access to real-time reimbursement data to level-up your ability to make informed decisions. Decide whether to expand a particular service line based on actual payment data. Plan compensation packages for providers using actual revenue data for anticipated services, volume payer mix and sites. Plan new sites and facilities where your patients actually live.

**Don't guess. Ask. Click. Know.**

Visit <https://www.revops.health> or contact us at [info@revops.health](mailto:info@revops.health) to learn more.